



Legacy Brands Area Sales Manager
Great Brand, Stable Job, Stable Company!

Legacy Brands is a division of Triangle Distributing, a family owned and operated business since 1949. Legacy Brands reflects a wine portfolio from growing regions around the world. We aim to sell only the best quality wines at all price points. We want the Legacy Brands name to be synonymous with high quality. Our success is the result of family values, community involvement and loyal employees.

Do you consider yourself a sommelier – looking for quality and is interested in an organization that recognizes hard work and dedication?

We have an immediate opening for a **Legacy Brands Area Sales Manager in the Milwaukee, WI area**. You should be capable of:

- **MUST** have previous wine sales experience and distribution knowledge of wine
- Being entrepreneurial, self-managed, strong communication, and to stay organized
- Following-up on details, using a positive, outgoing, service-oriented approach that is team orientated

This position requires a person to recognize the value of accountability and to maintain relationships with designated accounts. You will be solely responsible for:

- Establishing and maintaining great customer relations to create the rapport with new and existing customer accounts
- Being knowledgeable of products, categories, competitive conditions and market trends to grow the business.
- Applying advanced organizational and time management skills
- Maintaining customer database and related documents

We offer great pay, benefits and a culture that you will want to be a part of!

See and learn more about our company and Legacy Brands at <http://triangledist.com/about-us/index.html> and <http://legacybrandswi.com/index1.html>.

We are proud to talk about our place in the community, our industry and our employees!

Send your resume and cover letter to:
Brenda Mercier – Human Resources
bmercier@triangledist.com



